



NEXT GEN

INSURANCE
LEADER 2019

SUBMISSION GUIDELINES



AWARD PURPOSE

The Barry.Nilsson. YIPs *Next Gen Insurance Leader Award* has been established to recognise business and leadership potential, and encourage and support the career development of young insurance professionals throughout Australia and New Zealand.



SUBMISSION REQUIREMENTS AND PROPOSED TOPICS

Entrants must submit a written paper/essay exploring one of the following six topics. The structure of the submission is at the discretion of the entrant. Please refer to the judging criteria for guidance on what to include in your submission.

Topics include:

- **Customer engagement:** Explore the marketing tactics and reputation of insurance professionals and insurance companies in the digital age.
- **Culture:** Unconscious bias in the insurance industry – what is the impact and what are the solutions?
- **Royal Commission:** What impact will the findings have? What can insurance companies do to rebuild trust with their customers?
- **Data:** How can we use data analytics to capture better risk insights and reengineer the claims process?
- **Technology:** Technology-based versus judgement-based decisions in the claims process – what are the implications?
- **Known unknowns:** What will the industry look like in 10 years? What will be the next asbestos?



WHO CAN ENTER

For your submission to be considered for the Award, all entrants must:

- work directly in a capacity connected with general insurance.
- be residents of Australia or New Zealand.
- be under the age of 35 (or if over the age of 35 have less than five years experience in the insurance industry).
- be a member of YIPs.

Entry is not open to:

- YIPs committee members or employees.
- Barry.Nilsson. employees.
- Lawyers and other service providers employed in capacities other than as direct employees of an insurer or insurance broker.
- Anyone over the age of 35 or those with more than five years experience in the insurance industry (as at the submission date).



AWARD PRIZE

The winner of the award will receive:

- Cash prize of AUD \$5,000
- Commemorative trophy
- Invitation to sit on the judging panel for the 2020 award.

YIPs will be covering the costs of flights and accommodation for three finalists to attend the Next Gen Insurance Leader Gala Ball.



JUDGING CRITERIA

Each submission will be assessed based on the following criteria:

- Understanding of chosen topic.
- Innovative thinking and ideas expressed.
- Clearly documented commercial application, purpose and outcome.
- Clarity of thought.
- Use of external resources and appropriate referencing.
- Written presentation, formatting and submission.



JUDGING PANEL

The three finalists, and ultimately the winner, will be selected by a five person judging panel comprising:

- Two YIPs Australasian committee members including the YIPs Australasian President.
- Two senior Insurance & Health lawyers from Barry.Nilsson.
- A guest judge operating in the insurance industry.



KEY DATES

Submissions close: 5pm on Monday, 15 July 2019

Finalists announced: Friday, 26 July 2019

Winner announced: Saturday, 17 August 2019 at the Next Gen Insurance Leader Gala Ball



SUBMISSION GUIDELINES

- No more than 2,000 words (excluding any foot/endnotes, block quotations and the bibliography).
- Submission format:
 - Text: Arial; size 10pt; justified
 - Line spacing: 1.5
 - Papers must be submitted in MS Word format only.
 - The file must be named as follows: `firstname_surname.doc` (e.g.: `john_smith.doc`).
- Submission must include a cover sheet containing the following information:
 - Title of award
 - Full name
 - Name of employer
 - Phone number
 - Email address
 - Topic chosen
 - Word count (excluding footnotes, bibliography and cover sheet)
 - Submission date
- Submissions must be sent to nextgeneration@yips.org.au by 5pm on Monday, 15 July 2019.
- No submissions will be accepted by fax or post.



GALA BALL

Join us to celebrate at the Next Gen Insurance Leader Gala Ball, where the winner will also be announced!

Date: Saturday, 17 August 2019

Venue: Emporium Hotel | South Bank, Brisbane

Cost: \$120

YIPs will be covering the cost of flights and accommodation for the three finalists to attend.



ABOUT BARRY.NILSSON.

Specialising in insurance law for over 30 years, self-confessed insurance fanatics Barry Nilsson, covers all aspects of insurance, from policy drafting to education, and in particular claims management. Named Professional Services Firm of the Year at the 2017 and 2016 ANZIIF Australian Insurance Industry Awards, as well as listings in Chambers & Partners (Asia Pacific), Legal 500, Best Lawyers and Doyle's, Barry Nilsson, is recognised as one of the top Insurance & Health law teams in Australia with strong insurance practices in all six states.

Through thought leadership, industry papers and sponsorships, as well as our unique training arm, Elevista Interactive Learning, Barry Nilsson, is a strong contributor to the insurance industry. As industry partners, BN's objective is to enhance the professionalism and excellence of insurance, brokers and risk management professionals, and contribute to the success of insurance and insurance-related businesses. All of which have resulted in our significant and enduring relationships with insurers, brokers, self-insureds and re-insurers, both in Australia and overseas.

TERMS AND CONDITIONS

Publication of the winning entry on the Barry Nilsson, and YIPs websites and in any newsletters or other media communications (including industry and broader press) will be at the discretion of Barry Nilsson, and YIPs. By submitting their paper, the entrant accepts these conditions and gives permission for publishing the winning paper and the name and/or photos of the winner. Under the conditions of entry, the copyright in all entries will rest with YIPs and Barry Nilsson.

Barry Nilsson, and YIPs are not liable for any loss or damage to property or persons including, but not limited to, direct or consequential loss and loss from personal injury as a result of participation in the activities from the Award package. Liability for any tax on benefits provided to any entrant pursuant to the Award is the sole responsibility of the successful candidate.



ABOUT YOUNG INSURANCE PROFESSIONALS (YIPs)

Young Insurance Professionals, Australia & New Zealand Inc (YIPs) is the largest, independent, non-profit, young insurance professionals organisation in Australia and New Zealand, focused on developing the careers of future industry leaders.

As of April 2018, YIPs operates in 11 branches across Australia and New Zealand, hosting both networking and educational events for a vibrant and engaged following of over 6,000 young members.

Their mission is to promote insurance as a rewarding career choice for our members, by fostering their early development, facilitating retention of talent within the industry, and attracting new graduates into careers in insurance. They act as a hub within the industry from which members can interact and realise that there is more to insurance than sitting behind a desk.

YIPs members are young (generally in their 20s & 30s), seeking to progress their careers, with a keenness to develop solid professional relationships and networks with others in the insurance industry. These future leaders are eager for your support in ensuring their career in insurance is a worthwhile endeavour.

Membership is open to all those working in the insurance industry including underwriters, brokers, claims personnel, risk managers, loss adjusters, insurance lawyers, accountants and other service providers. The YIPs Facebook and LinkedIn groups keep members up to date with current positions, discussions, and upcoming events.